

Trusted for transactions



Langes+ is a business law practice with offices in Sydney, Melbourne, Brisbane and Adelaide. We operate as an integrated national firm.

Our partners and senior lawyers are all highly experienced. Their backgrounds include work in major law firms and senior in-house roles with large companies.

Why choose Langes+?

1. Expertise and quality

We have experience and expertise in business law transactions to match the big law firms.

Langes+ lawyers have advised on a wide range of business transactions, both domestic and international, including:

- Mergers and acquisitions
- Commercial lending
- Capital markets and securitisation
- Start ups and joint ventures
- Commercial contracts
- Licensing, distribution and franchising
- Outsourcing

We never compromise on quality, and we strive to be world's best in our areas of practice.

2. Service commitment

At Langes+, you deal with a senior lawyer, not a junior. We're always accessible and we respond quickly.

We understand the client perspective: a number of our team have been clients of law firms, as in-house counsel. So we are commercially minded, not legalistic.

We don't treat transactions in isolation. We look to build long-term relationships with our clients and to understand their business, and apply that understanding to your matters.

3. Value

We are substantially better value than the big firms. That's because we have lower cost structures and a practical approach.

We work efficiently, using the best people for the job.

We seek to manage our costs creatively and constantly, and share any savings with you through improved value for service.

We understand that we are responsible for our budgets and estimates.

We're also open to using alternative fee structures such as fixed prices and caps, and we use these with a number of clients.

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Langes+

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What we do

Mergers and acquisitions

Our lawyers have acted on numerous mergers of Authorised Deposit Taking Institutions (ADIs), including transfers of engagements and schemes of arrangement. We've also advised on the purchase or sale of credit card companies, hotel chains, commercial properties, industrial businesses, and media and pharma companies, both in Australia and internationally. Some examples are:

- Merger of Pioneer Permanent Building Society and Bank of Queensland.
- Acquisition and sale of Wizard Home Loans and related businesses.
- Merger of Australian Central Credit Union and Savings and Loans Credit Union.
- Sale of worldwide wind power assets of enXco A/S of Denmark to SIIF Energies SA of France.

Banking and finance

Among the many banking and finance transactions that our lawyers have worked on, we have documented and negotiated syndicated commercial paper facilities, commercial loan facilities, subordinated debt issues, off balance sheet facilities, project finance and aircraft leasing.

Capital markets and securitisation

Langes+ lawyers have established securitisation programs and acted for clients on IPO's, stock exchange listings in Australia and the US, capital and dividend options, and private placements. Some examples:

- Established the first securitisation SPV for credit unions in Australia, and acted on the formation of a joint venture with Credit Lyonnais.
- Established the Integris securitisation program and off balance sheet lending programs for Cuscal.
- Represented a US public company on its common and preferred stock issuances and proxy statements.

General corporate and commercial

We advise clients on matters such as tenders, establishment of Australian operations, joint ventures, corporate restructures, and outsourcing. Representative transactions that our lawyers have worked on include:

- Major international joint venture between a US company and a Korean company for a credit card business in Korea.
- Establishing an IT company and a credit card company.
- Advising public bodies on the restructure of their staff superannuation funds.

Licensing, marketing and distribution

Lawyers on our team have advised on licensing and distribution agreements for loan and insurance products and pharmaceuticals. Matters include:

- Acting for lenders and brokers on loan introducer agreements.
- Setting up franchise systems.
- Registration and licensing of intellectual property.